## HAIR WASN'T THE ONLY THING



THE AVERAGE MORTGAGE RATE WAS A WHOPPING 12.7\%!

$$
\begin{array}{|l|l|}
\hline 1970 & 1980 \\
\hline 8.86 \% & 12.7 \% \\
\hline 1990 & 2000 \\
\hline 8.12 \% & 6.29 \% \\
\hline
\end{array}
$$

## CURRENT AVERAGE

### 3.13\%*

 illustrative purposes only. Sources deemed reliable but not guaranteed.